

REAL ESTATE: WHAT'S SELLING NOW

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# On the Market

WHETHER YOU ARE LOOKING FOR A RUSTIC RETREAT IN THE MOUNTAINS OR A BREEZY BEACHSIDE CONDO, WE'VE ROUNDED UP A FEW OF OUR FAVORITE SECOND HOMES IN POPULAR EAST COAST HOT SPOTS.

BY KRISTAN ZIMMER



**NANTUCKET**  
Wide decks envelope every floor of this four-unit beachfront compound.

**REAL ESTATE**



Each residence has a full, custom kitchen open to dining and living areas. This one includes climate-controlled wine storage.



This en suite bedroom has views of the beach.

**NANTUCKET, MA**

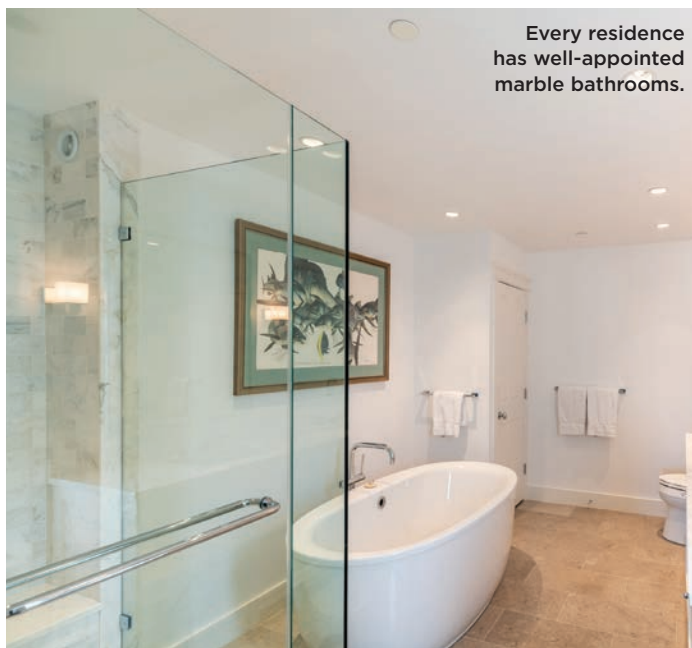
41 Jefferson Ave. #201-204

**Bedrooms:** 8

**Bathrooms:** 8

**Square feet:** 7,210

**Price:** \$27,250,000



Every residence has well-appointed marble bathrooms.

“This is the ultimate beachfront compound,” says real estate agent Denise LaBombard, a real estate broker with Great Point Properties in Nantucket, MA. Just steps from the shore, you’ll find views of Nantucket Harbor and Nantucket Channel from sunrise to sunset—and at less than a mile from town, you’re close to the beach club and restaurants as well.

And it’s ideal for multi-generational friends and family or as a rental, says LaBombard. That’s because the property features four individual residences that offer privacy and personal space to the extended family. Each residence has a full, custom kitchen and marble bathrooms, individual laundry and climate-controlled storage.

Residence 201 is two stories and has three bedrooms and three bathrooms, with the master suite on the first floor providing direct access to the beach. Residence 202 is also two stories. It has two bedrooms and two and a half bathrooms. The first level has a large deck off the sand, while the second level boasts an open kitchen, dining room and living room with front and rear decks. Residence 203 is a one-level two-bedroom with en suite baths and an open living space with a walk-out beachfront deck. Residence 204 is the smallest of the four residences with one bedroom and one bathroom, an open living area and water views. There are also two garages and two additional freestanding one-bedroom cottages, both with fireplaces, available for an additional price.

This property has lots of flexibility. “Residences 201 and 202 are designed with the option to combine as one large residence,” explains LaBombard.

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**VERO BEACH, FL**

231 Sandpiper Point  
**Bedrooms:** 4  
**Bathrooms:** 4 full, 1 half  
**Square feet:** 5,100  
**Price:** \$4,700,000

This bright and airy residence in the John's Island community in Vero Beach, FL, takes full advantage of the Sunshine State's weather and crystal blue lagoon waters. And homes in the community are selling quickly. "Buyers are looking for serenity and space and this home is a prime example of both," says Mandy Robinson, director of marketing for John's Island. "The ability to have an indoor/outdoor experience and take in the idyllic weather of Florida all year long is a massive draw."

Outside, you'll find an expansive pool-side lanai that overlooks the lagoon, along with a dock with access to the lagoon that leads to the Intracoastal.

Inside, a fireplace, elegant built-ins and ceiling details provide a warm and spacious place to relax or entertain. With four bedrooms and nooks, there is lots of room for guests or family. "Fine finishes and architectural details add an air of refinement without making the home feel stuffy," says Robinson. Both the master wing and family room have several picture windows that look out to the lagoon and let lots of light in. The master bath features a walk-in shower and soaking tub with jets as well as two vanities and two large walk-in closets.



**JOHN'S ISLAND**  
*(top)* A fireplace, built-in bookshelves and floor-to-ceiling windows are touches of refinement.  
*(center)* High ceilings and large windows bring lots of natural light into the serene master bedroom.  
*(below)* A one-story layout and dock access to the lagoon appeal to today's buyers.



**RHODE ISLAND**  
Cabin owners at The Preserve enjoy all the sporting club's amenities, from golf to clay shooting to restaurants.

Cozy up by the stone fireplace of this cabin or step out for a hike to a nearby waterfall or flyfishing pond as a resident of Laurel Ridge, a spacious home at The Preserve Sporting Club & Residences in Rhode Island, a luxurious community just 25 minutes from Providence.

Residents of The Preserve enjoy a legacy membership as part of the purchase of their home (valued as \$350,000 annually for non-owners). "The Preserve Sporting Club is different from any other East Coast destination because it is a one-of-a-kind lifestyle community nestled [on] 3,500 pristine acres, where people can enjoy luxury accommodations and amenities of a resort with an abundance of activities for every season," says Paul Mihaildes, The Preserve's chairman and owner. That includes access to the spa, events, the 18-hole executive golf course, as well as member-only amenities and activities, like clay shooting, horseback riding, fly fishing, ziplining and rock climbing, among others. Plus, it includes access to

dining and the private white-sand beach of Ocean House, less than 30 minutes away in Watch Hill, RI.

The Laurel Ridge cabin will help take your appreciation of nature to the next level, with soaring cathedral ceilings, wide-planked floors, a gourmet kitchen and luxury finishes throughout. Cabins here all have porches or private decks with water views to take in the surrounding views. Says Mihaildes: "I personally love how this luxury home brings the outdoors inside, with its natural wood walls, stone fireplace and large windows, accompanied by a spacious back porch for those looking to enjoy the natural setting in comfort and privacy."

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**RICHMOND, RI**

**Bedrooms:** 2  
**Bathrooms:** 3 full, 1 half  
**Square feet:** 2,543  
**Price:** Starting at \$2,149,000, including annual membership for amenities



Wide-plank floors and stone fireplaces are among the cabin's fine finishes.



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REAL ESTATE



**BRIDGEWATER**  
(top) The large kitchen is ideal for hosting family and friends. (center) A heated gunite pool has breathtaking views of the surrounding hillside. (bottom) One-third of a mile of lakefront provides easy access to Lake Lillinonah.



**BRIDGEWATER, CT**

409 Northrup St.

**Bedrooms:** 3

**Bathrooms:** 2 full, 1 half

**Square feet:** 4,054

**Price:** \$2,450,000

“The moment you drive through the gates, there is a lift to your mood,” says real estate agent Cecelia Santillo of Klemm Real Estate of this private, forested 33-acre estate that offers one-third of a mile of lakefront and a floating dock on Lake Lillinonah.

The original section of the home and two other stone dwellings on the property date back to the 1930s, when it was a luxurious family lake compound. “I think the home is for a young family with a parent that might want one of the other homes,” says Santillo. The main house is open and bright with an English style conservatory, currently used as an office, that has full windows facing the woods and lake. The recently renovated kitchen and bathrooms have been appointed with high end finishes, including marble in the bathrooms and soapstone counters in the kitchen.

“I love the walk-around decking and the trails to the lake,” says Santillo. Kayaking, boating and fishing are all at your fingertips. Lake views peek through the trees in the summer, but are full in winter, fall and spring. Outdoor amenities include a heated gunite pool and heated spa. Tech has been updated with two electric vehicle charging stations at the main house, hydro air and radiant heat, and a tankless hot water heater.

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**SOUTH CAROLINA**  
An oversized patio and infinity edge pool are among this South African-inspired home's outdoor amenities.

**TRAVELERS REST, SC**

171 Black Knight Trail  
**Bedrooms:** 5  
**Bathrooms:** 6 full, 1 half  
**Square feet:** 6,800  
**Price:** \$4,500,000



(above) A two-sided fireplace is wood and gas burning, and one of four throughout the house. (below) A cozy nook perfect for reading.

The Blue Ridge Mountains are having a moment right now and this incredible mountain retreat overlooking an 18-hole links golf course at The Cliffs at Mountain Park is just 45 minutes from trendy Asheville, NC, and 25 minutes from Greenville, SC, recently named one of “The South’s Most Tasteful Small Towns” by *Forbes*. “Be prepared to be met with a stunning design and warm welcoming feel,” says Lauren Buckland, broker-in-charge at Cliffs Realty. Walking into the home, visitors encounter world-class architecture and authentic South African décor.

The master suite on the main level has expansive mountain views through floor-to-ceiling windows and off the adjacent deck. A large walk-in dressing room and bathroom make for a full suite. The main living space is open with a two-sided fireplace centrally located. (All four fireplaces in the house can be gas or wood burning.) The kitchen has ample counter space and two large granite islands. But dining isn’t

relegated to the kitchen: you can also choose to eat in the breakfast room, dining room, or screened-in terrace with built-in grill—perfect for cooler evenings.

“The outdoor areas are very special,” says Buckland of the 2.5-acre property. An oversized patio and infinity edge pool with underwater speakers are the focal point, with plenty of room for socially distanced entertaining. With a membership from The Cliffs, members have access to all seven golf-centered communities in the Blue Ridge Mountains with nationally acclaimed golf courses, plus, fishing, tennis, hiking, horseback riding, cycling and watersports. Members also enjoy a robust culinary program led by talented chefs and knowledgeable sommeliers.

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