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50 MOST INFLUENTIAL 2022

AND THE HALL OF FAME

GREENVILLEBUSINESSMAG.COM

HENRY HOROWITZ

Managing Principal *Founder*

Oxford Capital Partners **Artisphere**

50 MOST INFLUENTIAL 2022

CB CHARLESTON
BUSINESS



Photo by Patrick O'Brien

PATRICK MELTON
Partner
South Street Partners



Photo by Levi Monday

WILL CULP
Partner
South Street Partners



Photo by Patrick O'Brien

CHRIS RANDOLPH
Partner
South Street Partners



Photo provided by South Street Partners

JORDAN PHILLIPS
Partner
South Street Partners

Patrick Melton and Jordan Phillips didn't have a whole lot to lose when they started their South Street Partners real estate enterprise in the recession of 2009.

Thirteen years later, South Street has exceeded expectations by any measure, having deployed more than \$600 million to become the largest owner of luxury residential club and resort communities in the Southeast with more than \$1 billion of assets.

The partners, who were joined after inception by fellow Chapel Hill grads Chris Randolph and Will Culp, have partnered with major investors to acquire a big chunk of South Carolina's Kiawah Island; seven Cliff Communities golf-oriented developments in the Carolinas mountains; thousands of undeveloped acres in the Southeast assembled by Charlotte investor Robert Pittenger; and a variety of other thriving developments.